**Amit Dani**

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34, Nityanand Nagar 3, S N Road, Andheri (E), Mumbai- 400069 D.O.B- 18th Sept 1991

**Career Objective**

To take up a challenging and rewarding role which will provide a stimulating environment and ample opportunity to learn, grow and develop both professionally and personally.

**Professional Qualification**

* Mumbai University - BE Instrumentation passed with Distinction

76.26% in Last Semester, overall aggregate 65.12% [May 2013]

* H.S.C. - 66.83% [Feb 2009]
* S.S.C. - 83.07% [March 2007]

**Functional Experience**

**Company Name : Baumer Technologies India Private Limited.**

**Duration : Sept 2013 - Present**

**Position Held :** [**Jr.**](https://www.linkedin.com/search?search=&title=Jr%2E+Engineer+EPC&sortCriteria=R&keepFacets=true&currentTitle=CP&trk=prof-exp-title) **Engineer EPC, Projects**

**Core Competencies-**

* **Project Management & Estimation:** Managing the entire project from vendor’s perspective. Providing estimations of Pressure, Temperature and Level Instruments to Design Engineering Consultancies.
* **Customer Relationship:** Effective Communication with Customer, In turn helping Business development & Brand management.
* **Pre order Activities:** Providing pre order assistance to Baumer India and Asia Middle East sales office by screening & scrutinizing products applicable on the basis of application details received from engineering consultancies.
* **Post Order Activities**: Order processing & execution once the purchase orders is received.

**Key Deliverables-**

* Quote to Cash
* After receiving enquires, Studying Tender specs in totality and preparing proposal in line with the requirement.
* Studying enquiry in detail with respect to technical specification (datasheet, special note etc)and proposed suitable Instruments and accessories to the requirement given by Customer.
* Uploading E-Tender as per required documents before due date.
* Providing Technical support to the customer for technical bid evaluation.
* Verifying BOM along with P.O. technically and commercially.
* Booking orders in SAP.
* Checking the entry in SAP and then releasing the order for production with all required documents.
* Scheduling production line up as per delivery required.
* Co-ordination with Customer for any clarification and co-ordinate for amendment in P.O. incase required.
* Co-ordinating with customer for drawings approval and manufacturing clearance.
* Co-ordinating with sales team and manufacturing team for order execution.
* Follow up for payment as per the payment terms.
* SAP-CRM, Visiting customer for sales and business development.
* Expertise in handling mechanical measurement instruments for pressure, temperature & level measurement as well accessories & tube fittings items technically as well as from sales perspective.

**Key Project Handled-**

* Engineer India Limited (EIL)
* Oil & Natural Gas Corporation Ltd (ONGC)
* Bharat Petroleum Corp Ltd (BPCL)

### [Chennai Petroleum Corporation Limited (CPCL)](http://www.iocl.com/AboutUs/GroupCompanies(CPCL).aspx)

### [Bharat Heavy Electricals Ltd](http://www.bhel.com/) (BHEL)

* ZADCO project -Petrofac (Dubai)

### [KOC feed pipelines to new refinery project](http://www.arabianoilandgas.com/tenders-3541-koc-feed-pipelines-to-new-refinery-project/)- Dodsal (Dubai)

* Saipem (Italy)
* Punj lloyd

**Company Name : WorleyParsons**

**Duration : June 2012 – July 2012**

**Position Held : Intern**

* Work related to Instrumentation Project Documentation and Execution.
* Basic understanding of Instrumentation Index, P&ID, PFD, Data Sheets, JB Schedule, Loop Diagram, Hook Ups, Cable Trays Layouts and BOM.
* Instrumentation related to Detail Engineering.
* Interfacing with other Departments e.g. Mechanical, Piping, Electrical & Process.

**Achievements**

* Achieved 7th Standard scholarship in school.
* Scored 74% in MS-CIT and completed various computer courses with extremely good marks.
* Secured 1st Grade in Mathematics Examination conducted by “Maharashtra Dnyanpeeth.”
* Scored “Excellent” in Flyers (Third level) of Cambridge Young learners English Test (UK).
* Active ISA (International Society of Automation) member.
* Participated in various workshop and seminar conducted by IIT, AIESEC & IEEE.
* Secured numerous prizesand certificate of participation in various extramural engagements.
* Active participation in Organizing various college events and festivals.
* Participated as a core team member in the making of 1st annual college magazine.

**Skills**

* Basic knowledge of Industrial Process Control Equipments and Instrumentation.
* Instrumentation related to Project Documentation in detail Engineering
* Transducers & Sensors, Various control schemes, Logic gates operations
* Industrial Automation (PLC, SCADA, DCS)
* Process Instrumentation
* Programming Languages : C++,Java, Visual Basic and LabView for applications
* Applications: MS Office-( Word, Excel, PowerPoint, Outlook Express) , AutoCAD, Picasa, SAP
* Algorithm development environment: MATLAB
* Operating Systems: Windows (All versions), Linux.

# Languages Known

* English / Hindi / Marathi

# Leisure Interests

* Photography, Bike Riding, Watching Movies, Travelling, Jogging & Health Exercise, Outdoors Sports, Puzzle Games